

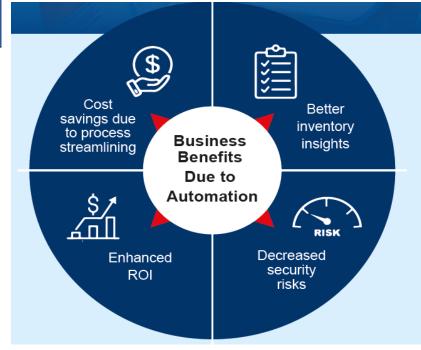
One of India's largest Private Sector Bank

Overview

The Bank is an Indian multinational bank and financial services company.

The bank is currently one of the largest private-sector banks in India, having a network of more than 5000 branches and 13,000 ATMs across India, and presence in multiple countries.

The Chief Information Officer of the bank oversees all software purchasing and is responsible for managing OEM audits when they occur.



We would face a lot of problems from software OEMs during our software compliance audit. Chemtrols Infotech has enabled us to get accurate data, and thereby have the confidence to know exactly what software we have and what we use

The Challenge

It is crucial for any bank to have comprehensive and accurate software asset inventory, as this information along with purchasing history and license compliance data, eases the audit and trueup processes.

The Bank wanted to ensure complete software compliance and have full visibility and usage information of all the applications in their IT estate,

which includes about 1,20,000 end points and about 15,000 servers. While the OEMs, with whom it has enterprise agreements, carry out regular true ups and audits, The Bank also wanted to validate the findings of the OEM audits.

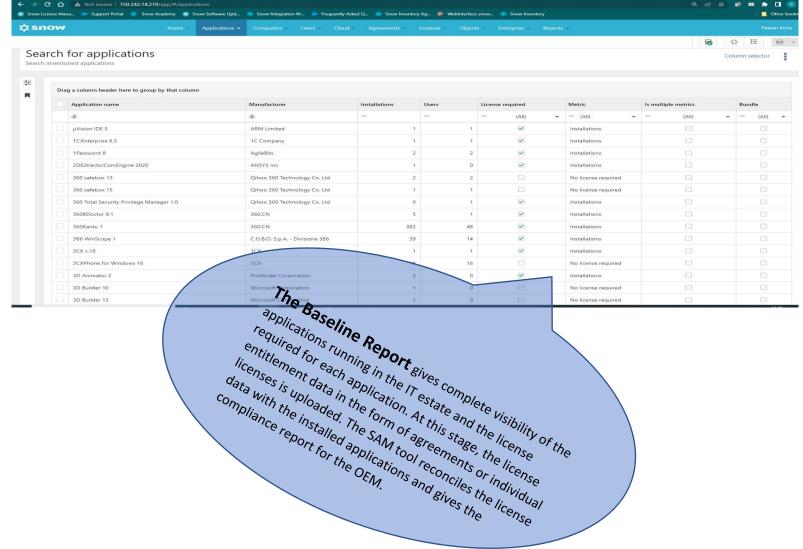
The Chemtrols Infotech Approach

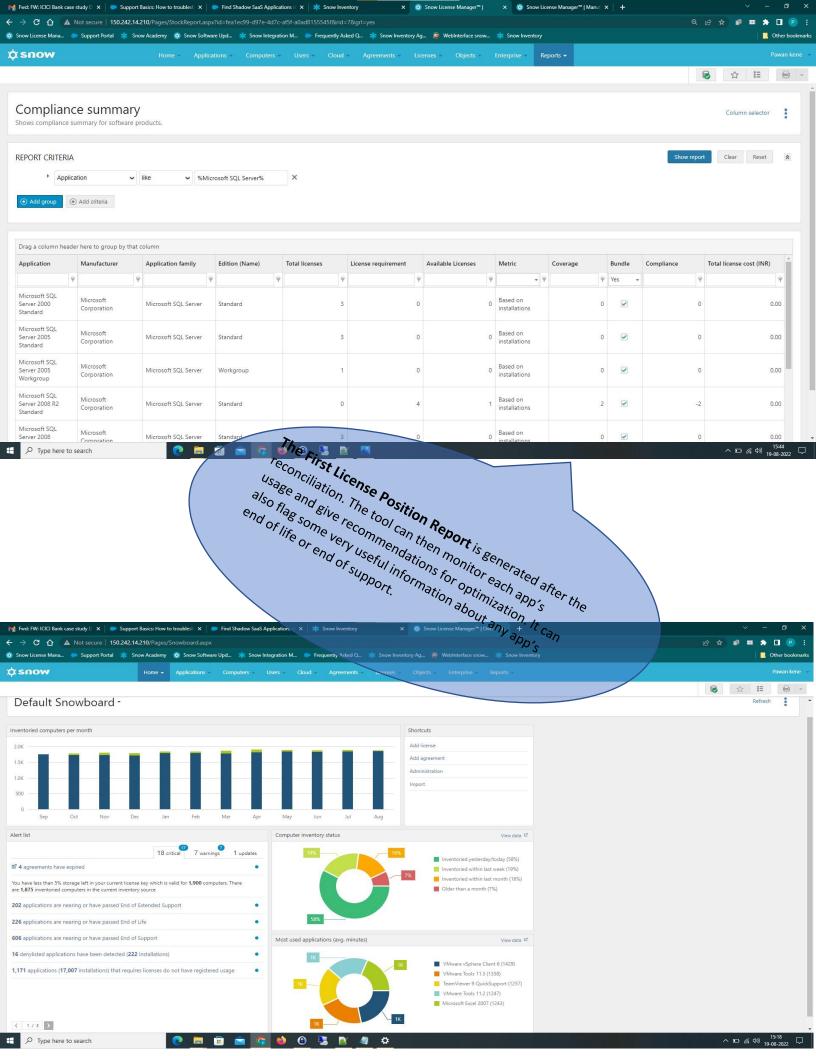
Experts at Chemtrols Infotech analyzed the situation and recommended implementing a software asset management (SAM) platform that would provide visibility of software applications running in each laptop, desktop, server, and virtualized environment.



Solution Highlights

- An agent was pushed through the Lan Desk to each server and end point, which enabled the tool to recognize each application by its SKU.
- Within a couple of weeks, the bank was able to get the complete list of application running in each desktop, laptop, and servers
- The tool's data intelligence service helped the bank to gather normalized information on each application.
- The tool, which filters out irrelevant information, also helped create a clear baseline where every application running in the IT estate was listed with exact information about the license requirement. Whenever licenses were required, the corresponding license matrix was also given.
- It also flagged freeware and demo software applications, which do not require license.





The Benefits Gained

After putting SAM in place, the bank was able to:

Get complete real-time visibility of all the applications running in their IT estate

Get advance alerts for end-of-support and end-of-life, thanks to the data intelligence service. This is critical for ensuring compliance

Be fully compliant for most of the applications

Optimize their spend on licenses based on the usage patterns flagged by the tool

Get ready for any OEM true-up or audit with real-time data



Chemtrols Infotech provides niche IT services for enterprises, including in-demand, bespoke IT services built around compliance and cost optimization. As large multinational organizations and enterprises find it increasingly difficult to track the number of applications that are being used as well as their license information and expenses, Chemtrols Infotech helps organizations in setting up a sole source of truth for their software assets (applications).

Its automation tools enable organizations to get real-time compliance reports on any application and achieve the best use of software, resulting in considerable savings on license costs. The company also mitigates the risk of unplanned payments to vendors for noncompliance based on audits.

Chemtrols Infotech has partnered with leading global SAM tool providers to supply adaptive software asset management. The company has certified resources that aid its customers to get the best out of tools.



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Safe Harbour Statement: Certain statements in this case study may concern our future growth prospects and might be forward-looking statements that involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services, including those factors that may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Chemtrols Infotech has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.